

# Qualys Endpoint Security



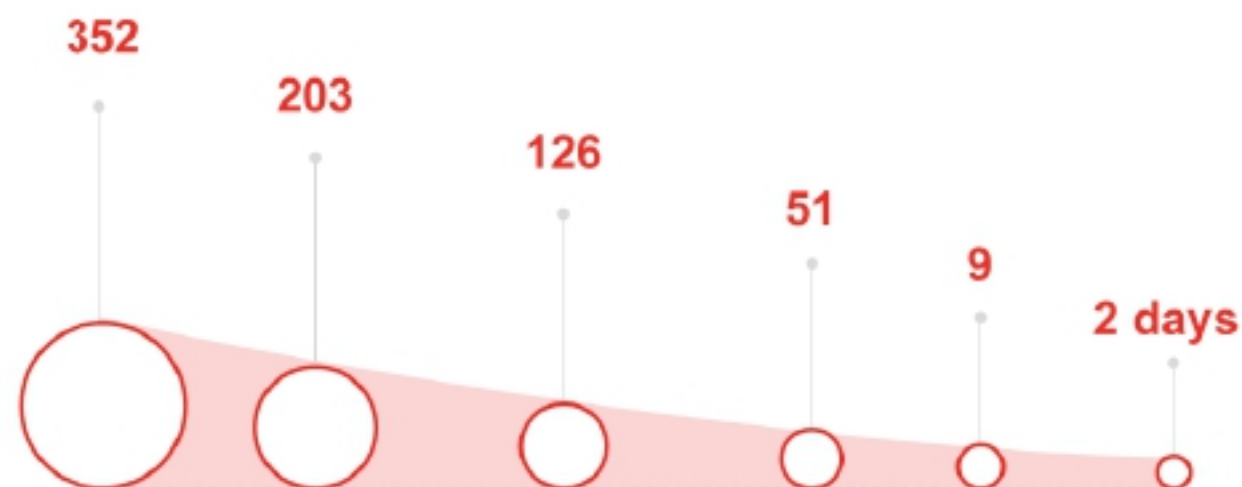


# 2023 QUALYS TRURISK RESEARCH REPORT



## Today's threat actors are weaponizing more vulnerabilities, faster

# of Days after NVD Publication that Exploit  
Weaponized Occurred



2018: Exploit weaponization took 352 days

2022: Time to weaponize exploit down to 9 days

Mass exploitation of Log4Shell occurred in 48 hours

Malware	CVE & Patch Count	Misconfigs Count
Conti	24	61
DarkSide	4	54
Netwalker	8	3
Petya	10	6
REvil	24	27



# Security Silos Limit on Defender's Efficiency



# A New Approach is Needed



## Singe Pane of Glass

Work off a **single source of truth** for assets, vulnerabilities, remediation and malware incidents. This helps to **use resources more efficiently, lower costs, and elevate security.**

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## Prevent more threats at the earliest stages

Immediately address root causes of intrusions bridging the gap between threats and vulnerabilities.

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## Smart Automation

Ability to automatically respond based on risk profile.

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# Close the Loop with Qualys TruRisk Platform

Deep context to  
help prioritize,  
speed  
investigations

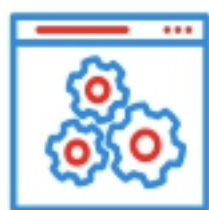


Prioritized  
patching  
reduces security  
alerts

Threat and  
vulnerability  
insights to help  
optimize  
defenses



# Break through Security Barriers with Qualys Endpoint Security



## Reduce risk of a breach

Prevent more threats at the earliest stages and empowering responders to act fast

Close the gap between threat and vulnerabilities with consolidated **VMDR, Endpoint Security & Patch Management**



## Eliminate alert fatigue

Reduce alert volume and unlocking faster, more powerful investigations.

Improve analyst efficiency  
**20%-50%**



## Save Time and Resources

Employ a simple and inexpensive platform that smashes organizational boundaries in minutes

Avg **40+%** cost savings



# Qualys Endpoint Security with VMDR TruRisk:

## Product Capabilities

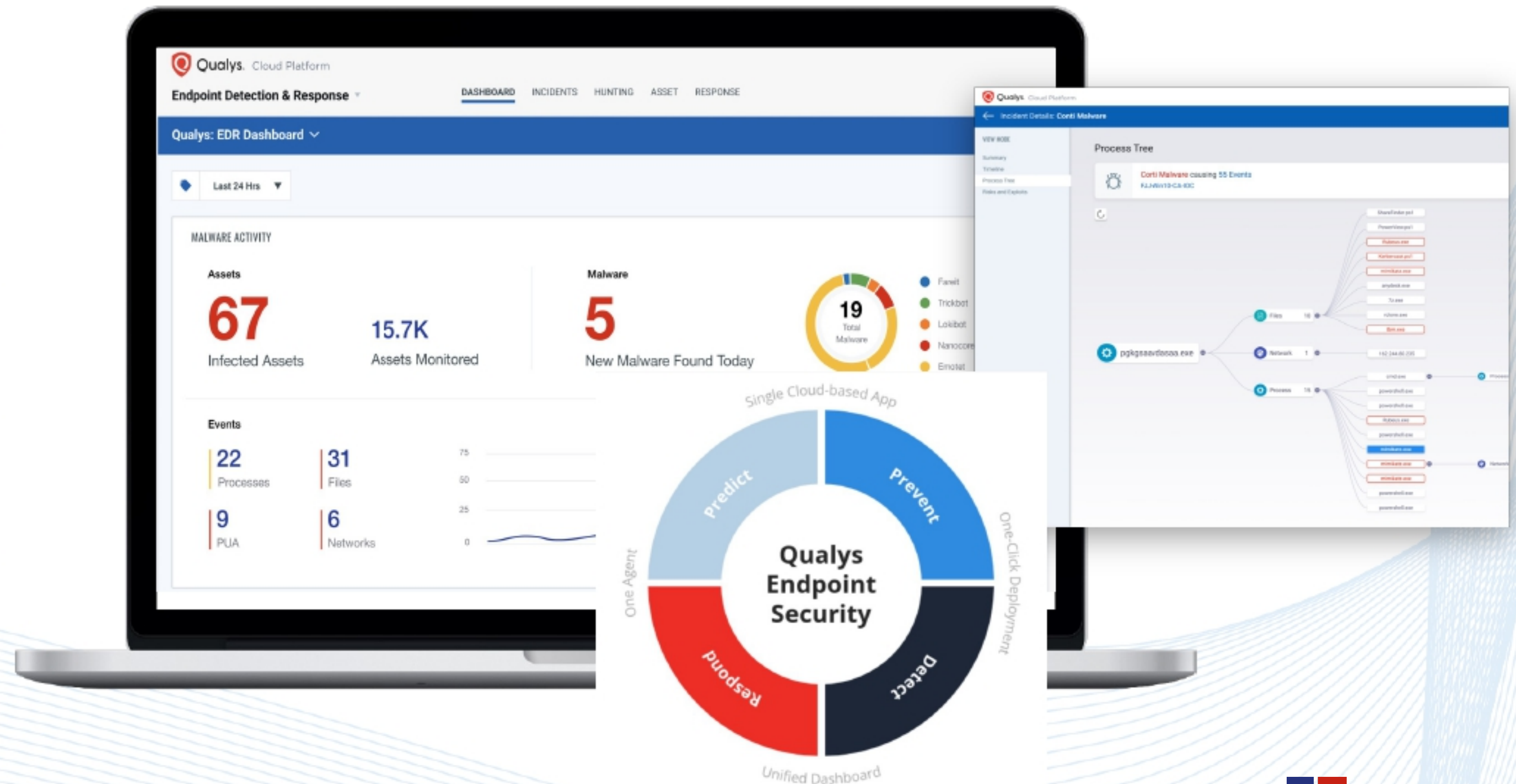
Multi-layered Protection

Incident Response

Threat and Vulnerability Intelligence

Native Integration with Qualys TruRisk Platform

Easy to deploy and Manage





# Qualys Endpoint Security with VMDR TruRisk:

## Product Capabilities

### Multi-layered Protection

#### Incident Response

#### Threat and Vulnerability Intelligence

#### Native Integration with Qualys TruRisk Platform

#### Easy to deploy and Manage

### Prevention (aka EPP):

Block known and unknown attacks such as ransomware and phishing with multiple layers of technologies.

- ✓ Mature and well-trained machine learning models to block malicious binaries.
- ✓ Actively monitors all user and endpoint activity to protect against malicious behavior in real-time.
- ✓ Anti-exploit to block attacks that leverage memory and vulnerable applications such as browsers, document readers, media files, and runtime (i.e., Flash, Java).
- ✓ Anti-phishing technology that blocks access to phishing and malware hosting sites.
- ✓ Network attack defense that analyzes network behavior in real-time to accurately uncover malware activities like lateral movements and brute force attempts.



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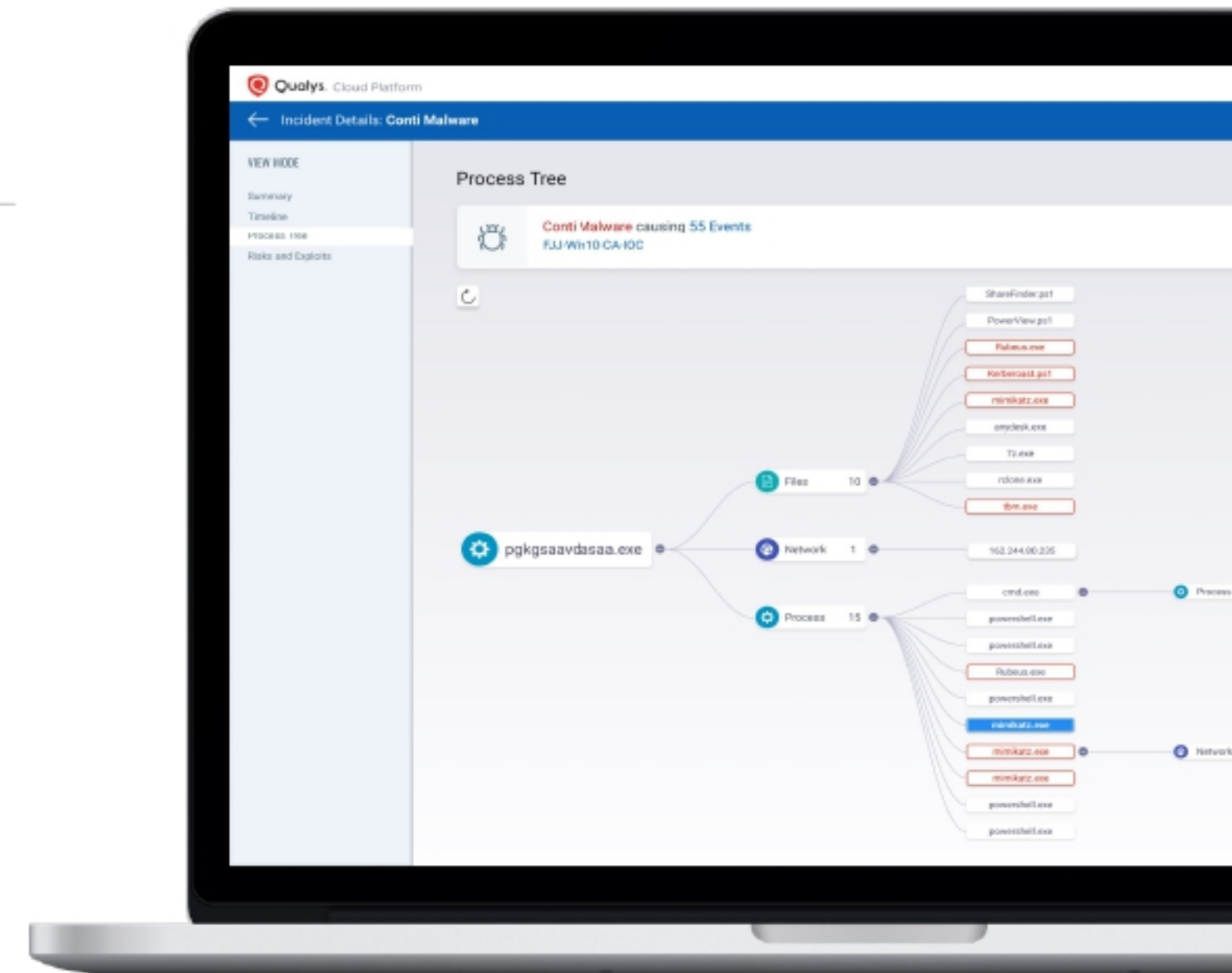
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### EDR

Real-time monitoring of endpoint data for suspicious activity detection & threat hunting, and automatic response workflows.

- ✓ **Incident Management** - Automatic Incident Prioritization, Visualization and Root Cause Analysis allowing security administrators to focus on the most important activities
- ✓ **Threat Hunting** - Allows security administrators to proactively inspect events in your network to locate suspicious activities
- ✓ **Out of the box automation options** to define your risk thresholds and response allowing to move from manual investigation to automatic remediation
- ✓ **Threat forensics** and **Remote shell** for advanced and thorough endpoint investigations





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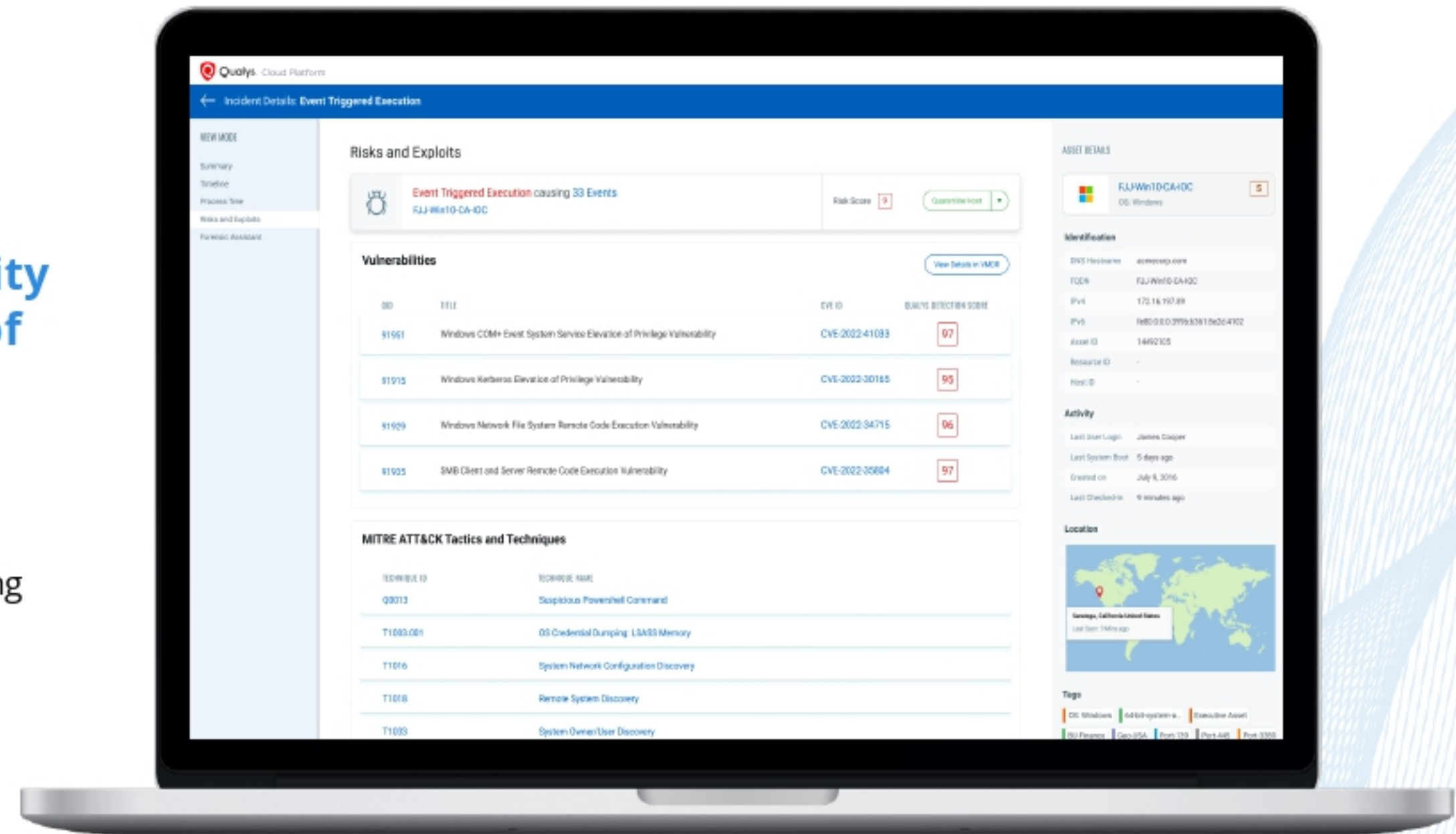
Native Integration with Qualys TruRisk Platform

Easy to deploy and Manage



**Continuous visibility and remediation of actively exploited vulnerabilities.**

Bridge the gap between threats and vulnerabilities by automatically correlating malware incidents, CVE's and Patches to prevent future attacks.





# Qualys Endpoint Security with VMDR TruRisk:

## Product Capabilities

Multi-layered Protection

Incident Response

Threat and Vulnerability  
Intelligence

**Native Integration with  
Qualys TruRisk Platform**

Easy to deploy and Manage

## End-to-end Security through integrated “mesh” of use cases, intelligence & automation

- ✓ Unprotected Assets: Allows security administrators to discover and protect assets that do not have any Agent/Endpoint Security software
- ✓ Incident Response: Asset criticality & business context, exploitable vulnerabilities and misconfiguration information, missing patches, and additional context such as EOL software, application inventory speeds up incident investigation and response
- ✓ Risk Mitigation: Risk scoring, alert prioritization and the ability to configure automatic response

# Qualys Endpoint Security with VMDR TruRisk:

## Product Capabilities

Multi-layered Protection

Incident Response

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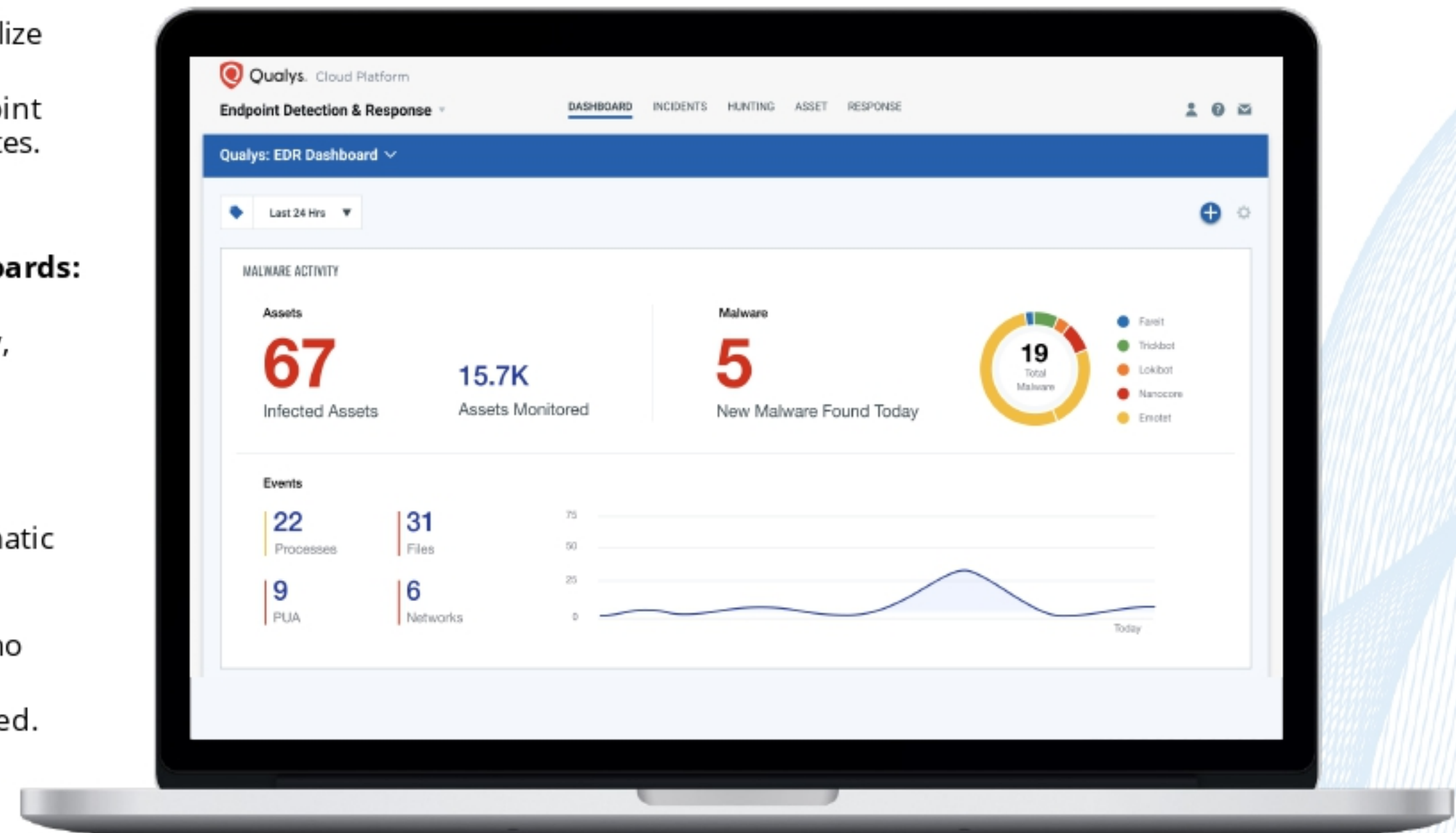
Native Integration with Qualys TruRisk Platform

Easy to deploy and Manage

✓ **Ease of Activation:** Utilize the same Qualys Cloud Agent to activate endpoint protection within minutes.

✓ **Reporting and Dashboards:** Flexible reporting and dashboards for security, compliance and risk management.

✓ **Easy Migration:** Automatic replacement of your existing solution with Qualys Anti-Virus with no gaps in coverage or rip/replace work required.

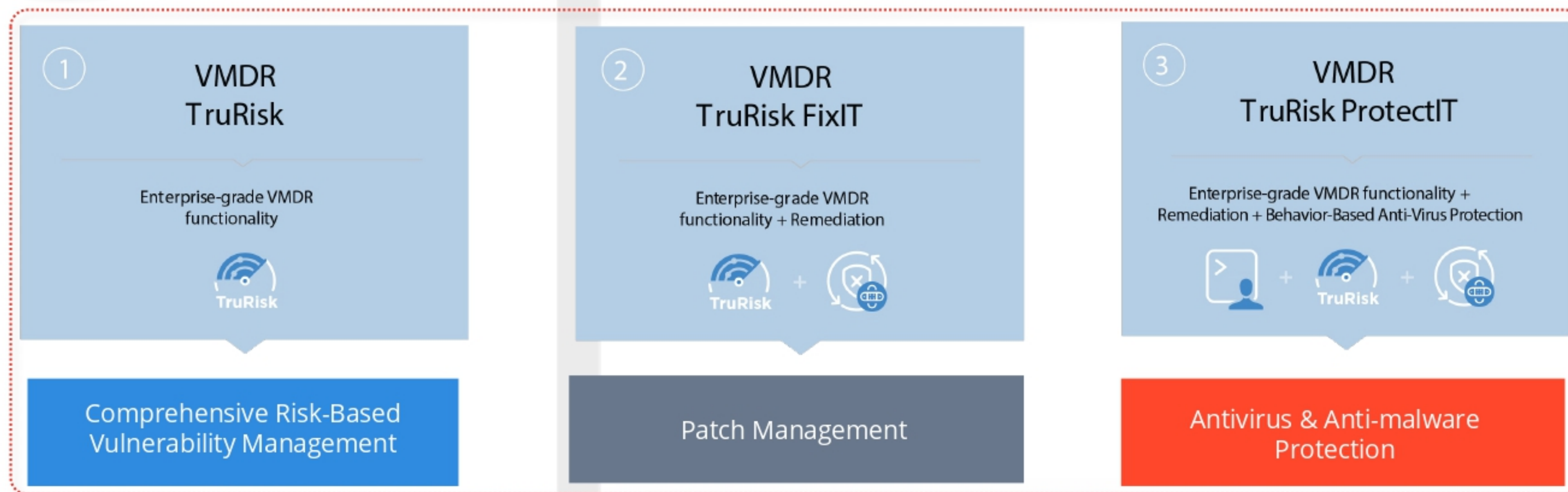




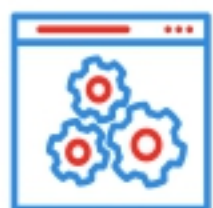
# Cybersecurity Packages for SME/SMBs



Simple, easy-to-deploy cybersecurity packages to **manage**, **remediate** and **protect** made for small businesses



# Qualys Endpoint Security with VMDR TruRisk



## Prevent future attacks

Closed loop response to immediately address root causes of intrusions.

Close the gap between threat and vulnerabilities with consolidated **VMDR, Endpoint Security & Patch Management**



## Stop known and unknown threats

Autotuned Real-time protection from modern threats including ransomware and phishing attacks.

**20+ Layers of** Different protection techniques



## Enhanced Visibility & Incident Response

Suspicious activity detection, threat hunting, and automatic remediation

**2,000+ behavior detection rules** to identify advanced attacks



## Save Time and Resources

Reduce your security & compliance costs with One agent, One platform instead of using a point EPP EDR solution

Activate Endpoint Security **within a few minutes**

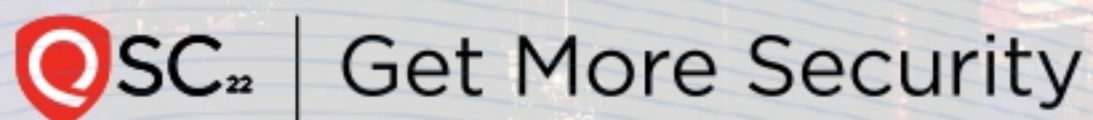


# Customer Success Story



# Customer *A-ha!* Moments: Protection Use-case

// We were using a legacy endpoint security solution. The malware incidents were increasing with remote work post-covid. We were looking for a new solution. Since Qualys agent was already deployed for vulnerability management, we decided to try Qualys Endpoint Security. After successful POC, we were able to roll out Qualys Endpoint Security on 10,000 endpoints in 3 days. Malware incidents have significantly decreased since we migrated to Qualys Endpoint Security.

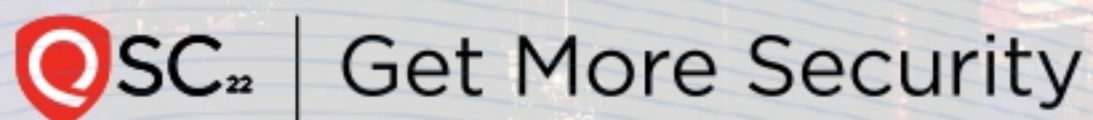


**Global Manufacturing Company**



# Customer *A-ha!* Moments: Consolidation Use-case

“ We had 3 different standalone tools- Tenable Scanner for Vulnerability Management, WSUS for Patch Management and Symantec for Endpoint Protection. The mandate from management was to consolidate security tools. We tried many different solutions, but Qualys Platform stood out due to feature-rich capabilities, a single agent and a single platform approach”

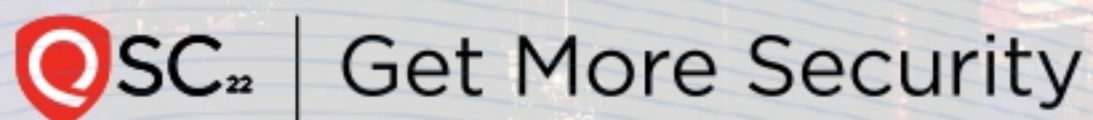


**Midsize Media Company**



# Customer *A-ha!* Moments: Insurance Use-case

“ Cyber Insurance required us to have an incident response tool. We were already using Qualys Cloud Agent for vulnerability management. We decided to enable Qualys Endpoint Security with incident response capabilities and able to fulfil cyber insurance requirements instantly .



**Health Care Company**



# Product Demo



**Thank you!**